Journey to Enhanced Flexibility and Innovation with HPE GreenLake

Business Problem

Industry: Financial Services

Size & Revenue: 5000+ | \$1.5bn (approx.)

While on a digital transformation journey, the client was aiming to adopt an agile digital business model that allows for quicker service launches while ensuring compliance with Central Bank and UAE regulations for data security. The client required a solution that can support the dynamic demands of its business and facilitate ongoing financial technology innovation to drive growth.

How Intertec Helped

Empowered by over two decades of expertise in the financial and banking sector, Intertec and HPE collaborated to deliver a transformative solution to the bank. The as-a-service model implemented by HPE GreenLake effectively eliminated concerns about over-provisioning and capacity shortages.

This solution enabled the client to seamlessly scale up during high-demand periods and scale down when demand subsides. Notably, during events like digital marketing campaigns that generate temporary spikes in business and IT infrastructure requirements, HPE GreenLake ensures a flexible and responsive system.

This robust solution stands as a testament to Intertec's and HPE's commitment to addressing client's dynamic needs in the banking industry.

Business Outcomes Delivered

The strategic integration of HPE GreenLake made our client achieve remarkable results, yielding quantifiable benefits. The monthly consumption reports from HPE GreenLake not only provided detailed insights into resource utilization but also empowered the client to make informed decisions, optimizing resource allocation and significantly curtailing unnecessary expenditures.

Implementing HPE GreenLake solutions helped the client achieve the following outcomes:

- 50% reduction in infra waste by avoiding overprovisioning and reducing the carbon footprint & complexity.
- Experienced a 30% increase in operational efficiency and faster time-to-market for new services.
- Integrated infrastructure management reduced operational expenses by 25%.
- Freed up DIB's internal resources by 25% for innovation and strategic initiatives.

This success story stands as a testament to the transformative impact of embracing forward-looking solutions for sustainable growth and competitiveness.