

# Maximizing Cloud ROI with FinOps and Multi-Cloud Support

Industry: Real Estate  
Size & Revenue: 10,000+ | \$8.5 B (approx.)

## Business Problem

The client faced challenges with managing their extensive cloud infrastructure and needed an efficient, modern, and scalable DR solution, a cloud platform to support their digital products, and secure workspaces for contractors and contact center operations. The cloud costs were further impacting their bottom line, exacerbated by a lack of visibility into cloud spend.

## How Intertec Helped

- Introduced Cloud Assessment and FinOps services to ensure compliance and effectively manage costs
- Developed a methodology to identify and deploy applications on multiple clouds (GCP, Azure, and Oracle), enabling the client to leverage the advantages of various cloud platforms
- Designed and built a DR infrastructure aligned with the client's business availability targets, ensuring minimal Recovery Point Objective (RPO) and Recovery Time Objective (RTO)
- Implemented ASR (Azure Site Recovery) for efficient DR replication and switchover, enabling seamless continuity of operations
- Leveraged VDICE (Intertec's IP) to deploy and manage secured workspaces, providing a safe environment for contractors and facilitating a reliable contact center

## Business Outcomes Delivered

With Intertec's help, the client was able to achieve :

- 10% Reduction in cloud costs within the first six months
- A scalable and cost-efficient DR alternative, ensuring business continuity while minimizing expenses
- A multi-cloud DR approach, laying the foundation for resilient operations across multiple cloud platforms.
- Robust security and compliance for 300+ contractors in the cloud-based VDI, safeguarding sensitive data and ensuring regulatory adherence
- Adoption of BYOD concepts, promoting flexibility and productivity while maintaining security protocols
- Sustainability with life extension of existing devices, maximizing value, and minimizing electronic waste